

RÉMY GINOUX

Senior Consultant Operational Excellence · Knowledge Management · Digital Transformation
AI & Automation

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Freelance / Permanent / Contract - Occitanie, France & International

AVAILABLE

FR

EN

25 years of hands-on experience in complex industrial and international environments. Expert in multi-site transformation project management, I help executives structure their organizations, capitalize on their knowledge and integrate AI pragmatically - delivering measurable gains from the first quarter.

CAREER & KEY ACHIEVEMENTS

2023-2025 AIRBUS ATLANTIC

Connectivity & IoT Project Manager - Smart Factory 4.0

- Led strategic Connectivity project (DGAC/CORAC program): defined connectivity strategy for 6 French production sites. Benchmark of 103 criteria, PoC MQTT/OPC UA/HiveMQ.
- Supervised Inetum dev team (5 people) - OT/IT Bridge, Grafana dashboarding, Industrial Equipment repository. Agile management, program governance reporting.

→ Industrial connectivity strategy validated, demonstrators deployed across 6 sites

2023 AIRBUS DEFENCE & SPACE

Digital Transformation Project Manager - Finance

Launched digital VAT e-filing platform for ADS suppliers. SAP/ERP interfaces, automated tax data flows. International team (FR/DE/ES/UK/PT).

→ Executive KPIs, legacy solution decommissioning managed

2022 CHAMBER OF TRADES AND CRAFTS

Economic development & business creation support

Coached project holders: business model, market research, business plan, funding. Local network development, France Travail partnerships.

→ +230% conversion rate from projects to business creation in 6 months

2020 SOLVAY - Executive Management

Transformation & Knowledge Management Consultant

Scoping mission mandated by the Secretary General of the Executive Committee. Field interviews across 145 sites, 26,000 employees, 3 continents. KM + digital roadmap + Paperless CSR strategy. White Paper delivered to COMEX.

→ Estimated savings: 80-120k EUR/month after deployment (won against CGI)

2019 BIOMERIEUX

Change Management - Asia Supply Chain

Cross-cultural facilitation for ASPAC logistics hub deployment. Impact analysis, resistance/support mapping, kick-off meeting with 100% stakeholders, collaborative RSE.

→ Project dynamics unblocked, all stakeholders engaged

2008-2015 VOLVO IT - BUSINESS SERVICES

Senior Business Consultant - KM & Innovation Expert

- Joined Volvo Corporate Process & IT internal consulting firm, 330 expert consultants, worldwide interventions. KM & Systems Engineering expertise.

→ Organized 1st Volvo KM worldwide conference, 600 participants, streaming across 6 countries / 3 continents.

- Operational Excellence Manager, RnD30 project, +30% R&D performance: Lean, VSM, 5S, Kaizen, iObeya deployment. Trained 600 engineers and managers. Volvo representative at CoP-1 association (40 companies invested in KM).

→ KM integrated as a core Group process - collaborative tools deployed worldwide

1994-2008 RENAULT TRUCKS - VOLVO GROUP

Project Manager · Supplier Relations/Quality · OtD Process & IS · Supply Chain · Prod.

Progressive responsibilities over 14 years: systems engineering (embedded ECU, chassis), strategic supplier management (ArvinMeritor - OTD, quality, 8D), ISO 9001 certification (170 people). Complex R&D and Production project management in France and internationally.

→ Deep field expertise built in automotive and heavy-duty industry

ENTREPRENEURSHIP & INVESTMENT

2016-2019 FRENCH SPORTS ACADEMY Co-founder & CEO

14 partnerships across 4 continents in 20 months, 10,000+ member community. Business model, market research, international strategic management.

2017 to Present FREELANCE CONSULTANT

Co-founder Phoenix network of 83 entrepreneurs · Business Angel SwissBorg · 250+ investors mentored · Startup mentoring · Financial markets investor for 25+ years · OptimizIA (AI & Automation)

EDUCATION & CERTIFICATIONS

2026 Anthropic Certification (in progress)

2025 AI Automation

2022 GDPR Training (CNIL)

2019 Innovation Process Integration (RNCP, Biennov)

2016 Business Management & Administration (CCIL)

2011 Systems Engineering INCOSE - Prosci ADKAR (Sweden)

1991 Mechanical Engineering & CAD/CAM

KEY FIGURES

25+ yrs of hands-on experience

80-120k€/mo savings identified (Solvay)

244 expert communities created

600 engineers & managers trained

13d avg. PoC to MVP turnaround

+230% business creation rate (CMA)

CORE COMPETENCIES

Digital & organizational transformation

Artificial Intelligence & Automation

Knowledge Management & capitalization

Operational Excellence / Lean / Kaizen

Change Management (Prosci ADKAR)

Complex & international project mgmt

Industry 4.0 / IoT / Smart Factory

Business Analysis & diagnosis

Facilitation, training, coaching

TECH STACK & TOOLS

AI Claude · LLM · RAG · Agentic

AUTO n8n · Make · Zapier

IoT MQTT · OPC UA · HiveMQ · Grafana

IS SAP · ERP · Jira · Confluence · Power BI

COLLAB Google Workspace · M365 · SharePoint

MGMT MS Project · Planisware · iObeya · Notion

METHODOLOGIES

Lean Kaizen 5S 8D QRQC VSM QDCF

Prosci ADKAR Agile Scrum Waterfall SAFe

Design Thinking

LANGUAGES

French Native

English TOEIC 830

Spanish Reading, comprehension